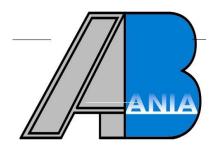
### **AZANIA BANK LIMITED**



### PRE-QUALIFICATION DOCUMENT

### FOR

# PROVISION OF REFURBISHMENT, RENOVATION, REMODELING, OFFICE PARTITIONING AND FIT-OUT WORKS OF BANK PREMISES

MAY, 2022

(RE-ADVERTISED)

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### SECTION I: Invitation to Pre-qualification For

Provision of Refurbishment, Renovation, Remodeling, Office Partitioning and Fit-Out Works of Bank Premises.

Tender Number: ABL/2022/W/01

- 1. The **Azania Bank Limited** has set aside funds for its operations during the financial year 2022. It is intended that part of the proceeds of the funds will be used to cover eligible payment under the contract for **Pre-qualification** of contractors for Refurbishment, Renovation, Remodeling, Office Partitioning and Fit-Out Works of Bank Premises for **financial year 2022** as detailed below;
- 2. The ABL now invites sealed tenders from eligible companies for Provision of Refurbishment, Renovation, Remodeling, Office Partitioning and Fit-Out Works of Bank Premises as described in the schedule of requirements.

| No | Description  |
|----|--|
| I  | Provision of Refurbishment, Renovation, Remodeling, Office |
|    | Partitioning and Fit-Out Works of Bank Premises            |
|    |  |

- 3. Tender will conducted through procedures specified in Azania Bank Procurement and Supply Policy and it's Manual.
- 4. A complete set of Tender documents in English shall be obtained by interested applicants through Azania Bank Limited website www.azaniabank.co.tz select "Media" then "Tenders" OR www.azaniabank.co.tz/azania-tenders. Payment of a non-refundable fee of Tanzania shillings One Hundred Thousands (TZS 100,000.00) or its equivalent amount in freely convertible currency will be required for each Prequalification payable to account number LI145065; Account Name: Miscellaneous Credit at any Azania Bank Limited branch.

## NB: Evidence of the payment must be attached to your submission.

- 5. All tenderers must present their application in writing using the standard sample letter attached.
- 6. All applications one original plus 1 copy properly filled in,

and enclosed in plain envelopes indicating clearly **Tender number** being tendered for must be delivered to the address;

### Procurement Management Unit, Azania Bank Limited,

Head Office Ground Floor, Mawasiliano Tower, Sam Nujoma Road,

### P. O. Box 32089 Dar-es- salaam

at or before **2:00pm on Thursday 26th May 2022.** Applications will be opened in public at **2:30pm** and in the presence of Applicants' representatives who choose to attend the opening ceremony at the;

## Procurement Management Unit, Azania Bank Limited, Head office Ground Floor, Mawasiliano Tower, Sam Nujoma Road,

P. O. Box 32089 Dar es salaam.

- 7. Interested applicants may obtain further information from the **Procurement Management Unit**, situated at the ground floor-Azania Bank Limited, Head office, Mawasiliano Tower Sam Nujoma Road, P.O Box 32089, Dar es salaam or via **email** address tenders@azaniabank.co.tz from 0900hrs to 1600hrs on Mondays to Fridays except on public holidays.
- 8. Pre-Qualification document must be accompanied by a Tender Securing Declaration in the format provided in the Tendering documents unless otherwise stated in the PITA.
- 9. Late applications, portion of applications, applications not received, and applications not opened and not read out in public at the tender opening ceremony shall not be accepted for evaluation irrespective of the circumstances.

| SECTION II: GENERAL INSTRUCTIONS TO APPLICANTS (GITA) |         |   |
|---|---------|---|
| 1. Source of Fu                                       | ınds an | nd Scope of Works   |
| Source of Funds                                       | 1.1     | The Azania Bank Limited (PE) has set aside funds as specified in the PITA towards the cost of the project named in the PITA. The PE intends to apply a portion of the funds to eligible payments under the contract(s) for which this Prequalification is issued.   |
| Scope of<br>Works                                     | 1.2     | <b>The Azania Bank Limited,</b> intends to invites Applicants for the Provision of Refurbishment, Renovation, Remodeling, Office Partitioning and Fit-Out Works of Bank Premises services as described in the <b>PITA</b>   |
| Slice and<br>Package                                  | 1.3     | If so indicated in the <b>PITA</b> , the total Goods and Equipment to be procured have been divided into a number of similar individual contracts (slices) and tenders will be invited concurrently for the combinations of contracts (packages). Applicants can tender on individual contracts only or on a combination of contracts within their pre-qualified capacity as assessed by the <b>Azania Bank Limited</b> . Qualification criteria for slice and package tendering are described in <b>GITA 4.15.</b> |
| Tender<br>Invitation                                  | 1.4     | It is expected that pre-qualified applicants will be invited to submit tenders during the month and year indicated in the <b>PITA.</b>  |
| Type of<br>Contract                                   | 1.5     | The Tendering Documents, type of Contract, and method of payment, whether prices will be fixed or adjustable, and the time for completion are indicated in the <b>PITA</b>  |
|   | 2.      | Corruptive Practices  |
| Corrupti<br>ve<br>practice<br>s                       | 2.1     | It is the policy of the Bank to require that, Applicants under to observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy, the Bank will not accept award if it determines that the Applicant recommended for pre- qualification has engaged in corrupt, fraudulent, coercive, collusive or obstructive practices in competing for the Contract in question.   |

| Debarment  | 2.2     | The Azania Bank Limited reserves the right,               |
|------------|---------|---|
| Dobarmone  | 2.2     | where the Applicant has been found by a                   |
|            |         | national or international entity to have engaged          |
|            |         | in corrupt, fraudulent, coercive, collusive or            |
|            |         | obstructive practices to declare that such                |
|            |         | Applicant is ineligible, for a stated period              |
|            |         | declared by the Authority.                                |
| Right of   | 2.3     | The Azania Bank Limited will have the right to            |
| Inspection |         | require that, a provision be included requiring           |
| and Audit  |         | Applicants to permit the Bank to inspect their            |
|            |         | accounts and records relating the performance of          |
|            |         | the contract and to have them audited by                  |
|            |         | auditors appointed by the Bank.                           |
|            | 3. Elig | ibility of the Applicants                                 |
| Eligible   | 3.1     | An applicant may be natural persons,                      |
| Applicants |         | companies or firms or public or semi-public               |
|            |         | agencies of Tanzania and foreign countries,               |
|            |         | subject to GITA 3.4 or any combination of them            |
|            |         | with a formal intent or letter of intent to enter         |
|            |         | into an agreement or under an existing                    |
|            |         | agreement in the form of a joint venture,                 |
|            |         | consortium, or association. In the case of a joint        |
|            |         | venture, consortium, or association, all                  |
|            |         | members shall be jointly and severally liable for         |
|            |         | the execution of the Contract in accordance with          |
|            |         | the Contract terms. The joint venture,                    |
|            |         | consortium, or association shall nominate a               |
|            |         | Lead Member who shall have the authority to               |
|            |         | conduct all business for and on behalf of any             |
|            |         | and all the members of the joint venture,                 |
|            |         |   |
|            |         | ,   |
|            |         | prequalification and tendering process and, in            |
|            |         | the event the joint venture, consortium, or               |
|            |         | association is awarded the Contract, during               |
|            |         | contract execution. Unless specified in the <b>PITA</b> , |
|            |         | there is no limit on the number of members in a           |
|            | 2.0     | joint venture, consortium, or association.                |
|            | 3.2     | The Lead Member shall at the time of contract             |
|            |         | award confirm the appointment by submission of            |
|            |         | a Power of Attorney to the Azania Bank Limited.           |
|            | 3.3     | Any application from a joint venture, consortium          |
|            |         | or association shall indicate the part of proposed        |
|            |         | contract to be performed by each party and each           |
|            |         | party shall be prequalified with respect to its           |
|            |         | contribution only and the responsibilities of each        |
|            |         | party and shall not be substantially altered              |
|            |         | without prior written approval of the Azania Bank         |
|            |         | without prior written approvar or the nzama bank          |

|     | Limited.  |
|-----|---|
|     |   |
|     |   |
|     |   |
| 3.4 | The invitation for prequalification is open to all suppliers/venders who are eligible to participate as defined in the Azania Bank Ltd Procurement and Supply Policy except as provided hereinafter.  |
| 3.5 | National Applicants shall satisfy all relevant licensing and/or registration requirements with the appropriate statutory bodies in Tanzania. Foreign applicants are exempted from this requirement but where selected as having submitted the lowest evaluated tender the successful Tenderer shall register with the appropriate statutory body and shall be required to submit evidence of registration to operating business in the United Republic of Tanzania. |
| 3.6 | An Applicant shall not have a conflict of interest. All applicant found to be in conflict of interest shall be disqualified. An applicant may be considered to have a conflict of interest with one or more parties in this tendering process, if they:   |
|     | a) Are associated or have been associated in the past, directly or indirectly with a firm or any of it's affiliates which have been engaged by the Azania Bank Limited to provide consulting services for the preparation of the design, specifications and other documents to be used for the procurement of the supplies and services to be purchased under this Invitation for Prequalification; or  |
|     | b) Have controlling shareholders in common; or  |
|     | c) receive or have received any direct or indirect subsidy from any of them; or   |
|     | d) Have the same legal representative for purposes of this prequalification; or   |
|     | e) have a relationship with each other, directly or through common third parties, that puts them in a position to have access to  |

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|-----|---|
|     | information about or influence on the prequalification of another applicant, or influence the decisions of the Azania Bank Limited regarding this prequalification process; or  |
|     | f) Submit more than one application in this prequalification process. However, this does not limit the participation of subcontractors in more than one application, or as subcontractors simultaneously; or  |
|     | g) Participated as a consultant in the preparation of the design or technical specifications of the supplies and services and related services that are the subject of the prequalification.  |
| 3.7 | Firms and individuals may be ineligible if –  |
|     | (a) such person is declared bankrupt or, in the case of company or firm, insolvent;   |
|     | (b) payments in favor of the person, company or firm is suspended in accordance with the judgment of a court of law other than a judgment declaring bankruptcy and resulting, in accordance with the national laws, in the total or partial loss of the right to administer and dispose of its property;                          |
|     | (c) legal proceedings are instituted against such person, company or firm involving an order suspending payments and which may result, in accordance with the national laws, in a declaration of bankruptcy or in any other situation entailing the total or partial loss of the right to administer and dispose of the property; |
|     | (d) the person, company or firm is convicted, by a final judgment, of any offence involving professional conduct;   |
|     | (e) the person or company is debarred and blacklisted or ineligible in accordance with Azania Bank Ltd Procurement and Supply Policy from participating in procurement for corrupt, coercive, collusive, fraudulent or obstructive practices, failure to abide with a   |

|         |      | Tender Securing Declaration, breach of a procurement contract, making false representation about his qualifications during tender proceeding or other grounds as may be deemed necessary by the Authority company or firm is found guilty of serious misrepresentation with regard to information required for participation in an invitation to tender or to submit proposals.   |
|---------|------|---|
|         | 3.8  | Applicants shall provide to the ABL evidence of their eligibility, proof of compliance with the necessary legal, technical and financial requirements and their capability and, adequacy of resources to carry out the contract effectively.  |
|         | 3.9  | An Applicant shall provide such evidence of their continued eligibility satisfactory to the ABL, as ABL Limited shall reasonably request.   |
|         | 3.10 | Applicants shall submit proposals to relating to the nature, conditions and modalities of sub-contracting wherever the sub-contracting of any elements of the contract amounting to the more than ten percent of the tender price is envisaged.   |
|         |      | 4. Qualification Criteria   |
| General | 4.1  | Pre-qualification will be based on Applicants meeting all minimum pass-fail criteria regarding their general and particular supply and/or installation experience, financial position, personnel and equipment capabilities, and other relevant information as demonstrated by the Applicant's responses in the Information Forms attached to the Letter of Application. Additional requirements for joint ventures are given in GITA 5. The qualifications, capacity, and resources of proposed subcontractors will not be taken into account in |
|         |      | assessing those of individual or joint venture Applicants, unless they are named specialist subcontractors pursuant to 4.4  |

| Nominated<br>Subcontract<br>ing   | 4.2 | If so listed in the <b>PITA</b> , the <b>ABL</b> may wish to procure certain specialized elements of the goods and equipment from <b>Nominated Suppliers</b> .  |
|-----------------------------------|-----|---|
| Subcontracting                    | 4.3 | If an Applicant intends to subcontract part of the Supply such that the total of subcontracting is more that the percentage stated in the <b>PITA</b> , the applicant shall be ineligible. The intention to subcontract shall be stated in the Letter of Application, together with a tentative listing of the elements of the Goods and Equipment to be subcontracted.                                 |
| Specialist<br>Subcontract<br>ing  | 4.4 | If an Applicant intends to subcontract any highly specialized elements of the Goods and Equipment to specialist subcontractors, such elements and the proposed subcontractors shall be clearly identified, and the experience and capacity of the subcontractors shall be described in the relevant Information Forms   |
| Acceptab<br>le<br>Substitu<br>tes | 4.5 | With reference to 4.3 and 4.4, the <b>ABL</b> may require Applicants to provide more information about their applications. If any proposed subcontractor is found ineligible or unsuitable to carry out an assigned task, the <b>ABL</b> may request the Applicant to propose an acceptable substitute, and may conditionally invites the Applicant accordingly, before issuing an invitation to tender |
| Supplier's<br>Responsibil<br>ity  | 4.6 | After award of contract, the subcontracting of any part of the supply shall require prior consent of the <b>ABL</b> . Notwithstanding such consent, the Supplier shall remain responsible for the acts, defaults, and neglects of all subcontractors during contract implementation.  |

| General<br>Supply               | 4.7 | The Applicant shall provide evidence that:  |
|---------------------------------|-----|---|
| Experience                      |     | (a) It has been actively engaged in the Supply and/or Installation business for at least the period stated in the <b>PITA</b> immediately prior to the date of submission of applications, in the role of prime supplier, management supplier, partner in a joint venture, or subcontractor, and  |
|                                 |     | (b) That the Applicant has generated an average annual supply turnover during the above period greater that the amount stated in the <b>PITA</b> .  |
|                                 |     | (c) The average annual turnover is defined as the total of certified payment certificates for supplies in progress or completed by the firm or firms comprising the  Applicant, divided by the number of  |
|                                 |     | years stated in the <b>PITA</b> .   |
| Similar<br>Supply<br>Experience | 4.8 | (a) The Applicant shall provide evidence that it has successful completed or substantially completed at least the number of contracts stated in the <b>PITA</b> , of a nature and complexity similar to the proposed contract, within the period stated in the <b>PITA</b> . The Goods and Equipment may have been supplied by the Applicant as a prime supplier, management supplier or proportionately as member of a joint venture or subcontractor, with reference being submitted to confirm satisfactory performance. |
|                                 |     | (b) The Applicant shall also provide evidence that it has achieved the minimum monthly and/or annual delivery rates described in the <b>PITA</b> under similar contract conditions.   |

| Financial<br>Capabiliti<br>es   | 4.9  | The Applicant shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent or any contractual advance payment) sufficient to meet the supply cash flow requirements for the subject contract(s) in the event of stoppage, start-up, or other delays in payment, of the minimum estimated amount stated in the <b>PITA</b> , net of the Applicant's commitments for other contracts.                            |
|---------------------------------|------|---|
| Current and Future Commitments  | 4.10 | In the relevant Information Form, the Applicant shall also demonstrate, to the satisfaction of the <b>Azania Bank Limited</b> , that it has adequate sources of finance to meet the cash flow requirements on contracts currently in progress and for future contract commitments.  |
| Financia<br>1<br>Stateme<br>nts | 4.11 | The audited balance sheets or, if not required by the laws of the Applicant's country, other financial statements acceptable to the <b>ABL</b> , for the last five years (unless otherwise stated in the <b>PITA</b> ) shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability. If deemed necessary, the <b>ABL</b> shall have the authority to make inquiries with the Applicant's bankers.                 |
| Personnel<br>Capabiliti<br>es   | 4.12 | The Applicant shall supply general information on the management structure of the firm, and shall make provision for suitably qualified personnel to fill the key positions listed in the <b>PITA</b> , as required during contract implementation. The Applicant shall supply information on a prime candidate and for each key position, whom shall meet the experience requirement specified.  |
| Equipme nt Capabiliti es        | 4.13 | The Applicant shall own, or have assured access (through hire, lease, purchase agreement, other commercial means, or approved subcontracting) to key items of equipment, in full working order, as listed in the <b>PITA</b> , and must demonstrate that, based on known commitments, they will be available for timely use in the proposed contract. The Applicant may also list alternative types of equipment that it would propose for use on the contract, together with an explanation of the proposal. |

| Litigation<br>History      | 4.14 | The Applicant shall provide accurate information on the related Application Form about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the last five years (unless otherwise stated in the <b>PITA</b> ). A consistent history of awards against the Applicant or any partner of a joint venture may result in failure of the application.   |
|----------------------------|------|---|
| Slice and<br>Package       | 4.15 | When applying for pre-qualification on more than one contract under the slice and package arrangements, the Applicant must provide evidence that it meets or exceeds the sum of all the individual requirements for the slices or lots being applied for in regard to:  (a) average annual turnover (GITA 4.7[b]);  (b) particular experience including key production rates (GITA 4.8);  (c) financial means, etc. (GITA 4.9, 4.10, and 4.11);  (d) personnel capabilities (GITA 4.12); and (e) equipment capabilities (GITA 4.13)  In case the Applicant fails to fully meet any of these criteria, it may be qualified only for those slices for which the Applicant meets the above requirements. |
| Right to Waive             | 4.16 | The <b>Azania Bank Limited</b> reserves the right to waive minor deviations in the qualification criteria if they do not materially affect the capability of an Applicant to perform the contract.  |
|                            |      | 5. Joint Ventures   |
| Eligibility                | 5.1  | If the Applicant comprises a number of firms combining their resources in a joint venture and the individual partners in the joint venture shall be registered in eligible source countries and shall otherwise meet the requirements of GITA 3 above.  |
| Qualificati<br>on Criteria | 5.2  | The joint venture must satisfy collectively the criteria of GITA 4. For this purpose, the following data of each member   |

|             |     | of the joint venture may be added together to meet the collective qualifying criteria:  |
|-------------|-----|---|
|             |     | <ul> <li>(a) average annual supply turnover (GITA 4.7[b]);</li> <li>(b) similar supply experience (GITA 4.8[a]) and key delivery rates (GITA 4.8[b]);</li> <li>(c) financial capabilities (GITA 4.9);</li> <li>(d) personnel capabilities (GITA 4.12); and</li> <li>(e) equipment capabilities (GITA 4.13)</li> <li>Each partner must satisfy the following criteria individually:</li> <li>(i) general supply experience for the period of years stated in PITA 4.7(a);</li> <li>(ii) adequate sources to meet financial commitments on other contracts (PITA 4.10);</li> <li>(iii) financial soundness (PITA 4.11); and</li> <li>(iv) litigation history (PITA 4.14)</li> <li>In accordance with the above, the Applicant shall include all related information required</li> </ul> |
|             |     | under GITA 4 for individual partners in the joint   |
| Lead Member | 5.3 | One of the partners, who is responsible for performing a key function in contract management or is executing a major component of the proposed contract, shall be nominated as being in Lead Member during the prequalification and tendering periods and, in the event of a successful tender, and during contract execution. The Lead Member shall be authorized to incur liabilities and receive instructions for and on behalf of any and all partners of the joint venture; this authorization shall be evidenced by submitting a Power of Attorney signed by legally authorized signatories of all the partners.  All partners of the joint venture shall be legally  |
| Several     | 3.4 | liable, jointly and severally, during the tendering   |
| Liability   |     | process and for the execution of the contract in  |
|             |     | accordance with the contract terms, and a statement to this effect shall be included in the authorization mentioned under GITA 5.3 above.   |

| Joint<br>Venture<br>Agreement      | 5.5 | A copy of the Joint Venture Agreement (JVA) entered into by the partnership shall be submitted with the Application. Alternatively, a Letter of Intent to execute a JVA in the event of a successful tenderer shall be signed by all partners and submitted with the Application together with a copy of the proposed Agreement. Pursuant to GITA 5.3 and 5.5 above, the JVA shall include among other things: the JV's objectives; the proposed management structure; the contribution of each partner to the joint venture operations; the commitment of the partners to the joint and several liability for due performance; recourse/sanctions with the JV in the event of default of withdrawal of a partner; and arrangements for providing the |
|------------------------------------|-----|---|
|                                    |     | required indemnities.   |
| Dissolution<br>of Joint<br>Venture | 5.6 | The pre-qualification of a joint venture does not necessarily invites any of its partners to tender individually or as a partner in any other joint venture or association. In case of dissolution of a joint venture, prior to the submission of tenders, any of the constituent firms may invites if they meet all of the prequalification requirements, subject to the written approval of the Tender Board. Individual members of a dissolved joint venture may participate as subcontractor to qualified Applicants, subject to the provisions of GITA 10.3  |
|                                    |     | 6. Eligibility for Preference   |
| Eligibility                        | 6.1 | Unless otherwise specified in the <b>PITA</b> , a margin of preference for domestic tenderers shall apply in the tendering process resulting from this pre-qualification.   |
|                                    |     | 7. Request for Clarification  |

| Notification and Response  |                           |                                |  |  |  |  |
|--|---------------------------|--------------------------------|--|--|--|--|
| Shall be given within three (3) working days so as to enable Applicants to make a timely submission of its application to invites   S. Preparation of Applications   | and                       | 7.1                            | clarification of the pre-qualification documents. A request for clarification shall be made in writing or electronic forms that provide record of the content of communication to the ABL address indicated in the <b>PITA</b> . The <b>ABL</b> will respond to the request for clarification that it receives earlier than seven (7) days prior to the deadline for submission of applications. Copies of the <b>ABL</b> response, including a description of the inquiry but without identifying its source, will be forwarded to all purchasers of the pre- |  |  |  |
| Shall be given within three (3) working days so as to enable Applicants to make a timely submission of its application to invites   S. Preparation of Applications   | Time to                   | 7.2                            | The response by the Azania Bank Limited  |  |  |  |
| Cost of Applicatio ns    Signing of the Application and Submission of its application. The Azania Bank Limited will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.    Signing of the Application process.  |                           | 1.2                            | shall be given within three (3) working days so<br>as to enable Applicants to make a timely<br>submission of its application to invites  |  |  |  |
| with the preparation and submission of its application. The Azania Bank Limited will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.  Signing of the Application and Number of Copies  8.2  a) The Applicant shall prepare one original of the documents comprising the application as described in GITA and clearly mark it "ORIGINAL". The original of the application shall be typed or written in indelible ink and  shall be signed by a person duly authorized to sign on behalf of the Applicant.  b) The Applicant shall submit copies of the signed original application, in the number specified in the PITA, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.  9. Submission of Applications  Submission  9.1  Submission of applications for pre-qualification must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the PITA. The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the   |                           | 8. Preparation of Applications |  |  |  |  |
| with the preparation and submission of its application. The Azania Bank Limited will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.  Signing of the Application and Number of Copies  8.2  a) The Applicant shall prepare one original of the documents comprising the application as described in GITA and clearly mark it "ORIGINAL". The original of the application shall be typed or written in indelible ink and  shall be signed by a person duly authorized to sign on behalf of the Applicant.  b) The Applicant shall submit copies of the signed original application, in the number specified in the PITA, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.  9. Submission of Applications  Submission  9.1  Submission of applications for pre-qualification must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the PITA. The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the   | Cost of                   | 0.1                            | /D1 - A 1: 1 - 11 - 1 1  |  |  |  |
| application. The Azania Bank Limited will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.  Signing of the Application and Number of Copies  8.2  a) The Applicant shall prepare one original of the documents comprising the application as described in GITA and clearly mark it "ORIGINAL". The original of the application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant.  b) The Applicant shall submit copies of the signed original application, in the number specified in the PITA, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.  9. Submission of Applications  Submission  9.1  Submission of applications for pre-qualification must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the PITA. The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the   |                           | 8.1                            |  |  |  |  |
| case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.  8.2  a) The Applicant shall prepare one original of the documents comprising the application as described in GITA and clearly mark it "ORIGINAL". The original of the application shall be typed or written in indelible ink and  shall be signed by a person duly authorized to sign on behalf of the Applicant.  b) The Applicant shall submit copies of the signed original application, in the number specified in the PITA, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.  9. Submission of Applications  Submission  9.1  Submission of applications for pre-qualification must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the PITA. The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the   |                           |                                |  |  |  |  |
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| Signing of the Application and Number of Copies  Application  Application  Copies  Application  By  Application  Application  Application  Application  Application  By  Application  Application  Application  Application  Application  By  Application  App |                           |                                | <u> </u>   |  |  |  |
| Application and Number of Copies  a) The Applicant shall prepare one original of the documents comprising the application as described in GITA and clearly mark it "ORIGINAL". The original of the application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant.  b) The Applicant shall submit copies of the signed original application, in the number specified in the PITA, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.  9. Submission of Applications  Submission  9.1 Submission of applications for pre-qualification must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the PITA. The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the  |                           |                                | _  |  |  |  |
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| authorized to sign on behalf of the Applicant.  b) The Applicant shall submit copies of the signed original application, in the number specified in the PITA, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.  9. Submission of Applications  Submission  9.1 Submission of applications for pre-qualification must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the PITA. The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the   | Application and Number of | 8.2                            | documents comprising the application as described in <b>GITA</b> and clearly mark it "ORIGINAL". The original of the application shall be typed or written in  |  |  |  |
| Applicant.  b) The Applicant shall submit copies of the signed original application, in the number specified in the PITA, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.  9. Submission of Applications  9.1 Submission of applications for pre-qualification must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the PITA. The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the   |                           |                                | shall be signed by a person duly   |  |  |  |
| Applicant.  b) The Applicant shall submit copies of the signed original application, in the number specified in the PITA, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.  9. Submission of Applications  9.1 Submission of applications for pre-qualification must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the PITA. The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the   |                           |                                | authorized to sign on behalf of the  |  |  |  |
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| Submission  9.1 Submission of applications for pre-qualification must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the PITA. The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the  |                           |                                | b) The Applicant shall submit copies of the signed original application, in the number specified in the <b>PITA</b> , and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.   |  |  |  |
| must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the <b>PITA</b> . The name and mailing address of the Applicant shall be indicated on the envelope, which shall be clearly marked as indicated in the   |                           |                                | 9. Submission of Applications  |  |  |  |
|  | Submission                | 9.1                            | must be received in sealed envelopes either delivered by hand or by registered mail to the address, or not later than the date stated in the <b>PITA</b> . The name and mailing address of the Applicant shall be indicated on the envelope,   |  |  |  |
|  |                           |                                | 5  |  |  |  |

| Late                                 | 9.2  | The <b>ABL</b> will reject late applications.   |
|--------------------------------------|------|---|
| Applications                         | 0.2  | A11 :: C  |
| Language                             | 9.3  | All information requested for pre-qualification shall be provided by Applicants in the language indicated in the <b>PITA</b> . Information may be provided in another language, but it shall be accompanied by an accurate translation of its relevant passages into the language indicated in the <b>PITA</b> . This translation will govern and will be used for interpreting the information.  |
| Lack of informati on                 | 9.4  | Failure of an Applicant to provide comprehensive and accurate Information that is essential for the <b>ABL</b> evaluation of the Applicant's qualifications, or to provide timely clarification or substantiation of the information supplied, may result in disqualification of the Applicant.   |
| Material<br>Changes                  | 9.5  | Applicants and those subsequently pre-qualified or conditionally pre-qualified, shall inform the <b>ABL</b> of any material change in information that might affect their qualification status. Applicants shall be required to update key pre-qualification information at the time of tendering. Prior to award of contract, the lowest evaluated tenderer will be required to confirm its continued qualified status in a post-qualification review process. |
|                                      | 10.  | Notification and Tendering Process  |
| Invitation<br>for Tender             | 10.1 | Within the period stated in the <b>PITA</b> from the date for submission of applications, the <b>ABL Limited</b> will notify all Applicants in writing or electronic forms that provide record of the content of communication of the results of their application, including eligibility for domestic Applicant price preference, in accordance with GITA 6, and of the names of   |
|                                      |      | all pre-qualified and conditionally pre-qualified applicants (see GITA 10.2 below). At the same time, successful applicants will be invited to submit a tender, in the format of the Invitation for Tenders annexed to the <b>PITA</b> .  |
| Conditional<br>Pre-<br>qualification | 10.2 | An Applicant may be "conditionally prequalified," that is, qualified subject to certain specified non-material deficiencies in the prequalification requirements being met by the Applicant to the satisfaction of the <b>ABL</b> , before submitting a tender. Upon full compliance with the pre-qualification requirements, other prequalified applicants will be notified accordingly.   |

| One Tender per Tenderer  Tender Security | 10.3 | Only firms and joint ventures that have been pre-qualified under this procedure may submit a tender. A firm shall submit only one tender in the same tendering process, either individually as an applicant or as a partner of a joint venture. No firm can be a subcontractor while submitting a tender individually or as a partner of a joint venture in the same tendering process. A firm, if acting in the capacity of subcontractor in any tender, may participate in more than one tender, but only in that capacity. An Applicant who submits, or participates in, more than one tender will cause all the tenders in which the Applicants will be required to provide Tender |
|--|------|--|
| Tender Security                          | 10.4 | Applicants will be required to provide Tender Security or Tender Securing Declaration in the form and amount indicated in the Tendering Documents. The successful Applicant will be required to provide performance security in the form and amount indicated in the Tendering Documents.  |
| Changes after pre-<br>qualification      | 10.5 | Any change in the structure or information of an Applicant after being pre-qualified and invited to tender shall be subject to written approval of the ABL prior to the deadline for submission of tenders. Such approval will be denied if as a consequence of change:  (a) an individual firm, or a joint venture as a whole, or any individual member of the JV fails to meet any of the collective or individual qualifying requirements;  (b) the new partners to a joint venture were not pre- qualified in the first instance, either as individual firms or as another joint venture; or  (c) In the opinion of the ABL, a substantial reduction in competition may result.    |

| Azania Bank<br>Limited's<br>Rights             | 10.6                                | The <b>ABL</b> reserves the right to take the following actions, and shall not be liable for any such actions:  (a) amend the scope and cost of any contract to be tendered under this project, in which event tenders will be invited only from those applicants who meet the resulting   |  |  |  |
|--|-------------------------------------|--|--|--|--|
|  |                                     | amended pre-qualification requirements; (b) reject or accept any pre-qualification application; or   |  |  |  |
|  |                                     | (c) Cancel the pre-qualification process and reject all applications.  |  |  |  |
|  | 11. Review of Procurement Decisions |  |  |  |  |
| Right to Review                                | 11.1                                | Applicant who claims to have suffered or that may suffer any loss or injury as a result of breach of a duty imposed on a <b>PE</b> or an approving authority in the course of these procurement proceedings may seek a review in accordance with the procedure set out under this Section. |  |  |  |
| Time Limit on Review                           | 11.2                                | The Applicant shall submit an application for review within five (5) working days, of the Applicant becoming or the Applicant should have become aware of the circumstances giving rise to the complaint or dispute.   |  |  |  |
| Submission<br>of<br>Applications<br>for Review | 11.3                                | Any application for administrative review shall be submitted in writing or in electronic forms that provide record of the content of communication to the Managing Director of Azania Bank Limited.  |  |  |  |

| Content of<br>Application<br>to Azania  | 11.4 | The application for administrative review shall include:   |  |  |  |  |
|---|------|--|--|--|--|--|
| Bank Limited for Administrat ive Review |      | a) details of the procurement requirements to which the complaint relates;   |  |  |  |  |
| ive Review                              |      | b) details of the provisions of the Policy,<br>Manual or provision that has been breached<br>or omitted;   |  |  |  |  |
|   |      | c) an explanation of how the provisions of the Policy, Manual or provision has been breached or omitted, including the dates and name of the responsible officer, where known; |  |  |  |  |
|   |      | d) documentary or other evidence supporting the complaint where available;   |  |  |  |  |
|   |      | e) Remedies sought; and  |  |  |  |  |
|   |      | f) any other information relevant to the complaint.  |  |  |  |  |
|   | 11.5 | The Managing Director of Azania Bank<br>Limited, shall not entertain a complaint or<br>dispute or continue to do so after the<br>procurement contract has entered into force.  |  |  |  |  |
| Decision by                             | 11.6 | The Managing Director shall, within five (5)   |  |  |  |  |
| the Head of<br>Azania Bank<br>Limited   |      | working days after receipt of the complaint or dispute, deliver a written decision which shall indicate:   |  |  |  |  |
|   |      | a) whether the application is upheld in whole,   |  |  |  |  |
|   |      | in part or rejected;   |  |  |  |  |
|   |      | b) the reasons for the decision; and   |  |  |  |  |
|   |      | c) any corrective measures to be taken.  |  |  |  |  |
|   | 11.7 | Where the head of a <b>PE</b> does not issue a   |  |  |  |  |
|   |      | decision within the time specified in GITA 11.6, the Applicant submitting the complaint or   |  |  |  |  |
|   |      | dispute or the <b>PE</b> shall be entitled immediately   |  |  |  |  |
|   |      | thereafter to institute proceedings under GITA 11.8 within five (5) working days after such  |  |  |  |  |
|   |      | specified time and upon instituting such   |  |  |  |  |
|   |      | proceedings, the competence of the head of <b>PE</b> to entertain the complaint or dispute shall cease.  |  |  |  |  |

## SECTION III: PARTICULAR INSTRUCTION TO APPLICANTS

Part A: General

The Particular Instructions to Applicants (PITA) below is formatted for pre-qualification related to either a single (individual) contract or multiple contracts ("slice and package"). Part A relates to general matters that are common to both processes. Part B relates to Specific requirements for an individual contract to each contract (slice) within

a package.

| a packag | e.               |  |
|----------|------------------|--|
| PITA     | GIT              | These particular instructions and related  |
| Claus    | A                | Information are intended to complement,  |
| e        | Clause<br>Refere | amend or supplement the provisions in the  |
|          | nce              | GITA. In the event of conflict or ambiguity, the                                     |
|          |                  | provisions in the PITA shall prevail over those in                                   |
|          |                  | the GITA   |
| 1        | 1.1              | Azania Bank Limited,<br>Ground Floor, Mawasiliano Tower – Sam<br>Nujoma Road,        |
|          |                  | P. O. Box 32089  |
|          |                  | Dar- es -salaam<br>Slice and Package   |
| 2        | 1.3              | Concurrent tendering on more than one contract: <b>N/A</b>                           |
| 3        | 1.4              | Tender Invitation Expected date of Invitation for Tenders: 13 <sup>th</sup> May 2022 |
| 5        | 6.1              | Eligibility for Preference   |
| 5        | 0.1              | Preference shall apply for Eligible Applicants                                       |
| 6        | 7.1              | Request for clarification should be addressed to:                                    |
|          |                  | Procurement Management Unit  |
|          |                  | through tenders@azaniabank.co.tz   |
|          |                  | Head Office - Azania Bank Limited,   |
|          |                  | Ground Floor, Mawasiliano Tower – Sam<br>Nujoma Road,                                |
|          |                  | P. O. Box 32089  |
|          |                  | Dar es salaam  |
| 7        | 8.2              | Preparation of Applications  |
| '        | 0.2              | In addition to the original, number of copies to                                     |
|          |                  | be submitted with the application is: 1 Copy   |

| 8  | 9.1  | Submission of Applications  |
|----|------|---|
| 0  | 9.1  | Applications should be submitted to:  |
|    |      | Procurement Management Unit,  |
|    |      | Head Office - Azania Bank Limited,<br>Ground Floor, Mawasiliano Tower – Sam<br>Nujoma Road,   |
|    |      | P. O. Box 32089 Dar es salaam   |
|    |      | Date for Submission; Thursday 26 <sup>th</sup> May 2022   |
|    |      | Envelope Marking:   |
|    |      | Pre-qualification Application for: Tender No. ABL/2022/W/01 - Provision of Refurbishment, Renovation, Remodeling, Office Partitioning and Fit-Out Works of Bank Premises. |
|    |      | The Procurement Management  |
|    |      | Unit Azania Bank Limited  |
|    |      | P. O. Box 32089 – Dar Es Salaam   |
| 9  | 9.3  | Language: The language to be used shall be English  |
| 10 | 10.1 | Notification of Pre-qualification results   |
|    | 10.1 | Time period from submission of applications: <b>45 days</b>   |
| 11 | 10.4 | Submission of Tender securing declaration as per attached form.   |
|    |      | 1   |

Part B: Specific Contract Requirements

|          | 1     | Part B: Specific Contract Requirements   |
|----------|-------|--|
| PIT      | GIT   | These particular instructions and related Information  |
|          |       | Formation (IF) are intended to complement, amend or  |
| A        | A     | supplement the provisions in the GITA. In the event of   |
| Cla      | Clau  | conflict or ambiguity, the provisions in the PITA shall  |
| use      | se    |  |
|          | Refer | prevail over those in the GITA   |
|          | ence  |  |
|          |       | <b>Scope of Work:</b> Provision of Refurbishment,  |
| 1        | 1.2   | Renovation, Remodeling, Office Partitioning and Fit-   |
|          |       | Out Works of Bank Premises.  |
|          |       | There are a Company of the company o |
| 2        | 1.5   | Type of Contract:  |
|          |       | Tendering Documents: pre-qualification   |
|          |       | Tendering Documents will be Used.  |
|          |       | Method of Payment: <b>N/A</b>  |
|          |       | Prices: N/A  |
|          |       | Time for Completion: N/A   |
| 5        | 4.7   | General Work Experience  |
|          |       | (a) Time period in the Business: <b>Not less than</b>  |
|          |       | three years  |
|          |       | , and the second |
|          |       | (b) Required Average annual turnover: <b>NA</b>  |
| 6        | 4.8   | Particular Work Experience   |
|          |       | (a) Required number of similar contracts   |
|          |       | completed: Not less than five (5)  |
|          |       | contracts within time period of: five (5)  |
|          |       | years 2017-2022  |
|          |       |  |
|          |       | (b) Minimum Key Delivery rates: N/A  |
| 7        | 4.9   | Financial Capabilities   |
| <b>'</b> | T.J   | Minimum Required Cash Flow amount: <b>VAT</b>  |
|          |       | Registered   |
| 8        | 4.11  | Audited Financial statement: For the last  |
| 0        | 4.11  | three (3) years  |
| 9        | 4.12  | Personnel Capabilities   |
|          |       | Position Business Experience In similar  |
|          |       | <u>Contract</u> (years) (years)  |
|          |       |  |
|          |       | $\frac{1}{2}$  |
|          |       | <u>2)</u>  |
|          |       | <u>  3)</u>  |

[List only key supply management and specialist positions required of the subject contract(s) (e.g. contract manager etc.)]

The Applicant shall provide further details of the proposed personnel and their experience record in the relevant Information Forms.

## SECTION IV: EVALUATION CRITERIA (QUALIFICATION CRITERIA AND REQUIREMENTS)

A: Preliminary evaluation

| Item<br>No. | Requirements  | Pass/<br>Fail |
|-------------|---|---------------|
| 1           | Payment of prequalification fee   |               |
| 2           | <b>CERTIFIED</b> copy of certificate of incorporation                             |               |
| 3           | <b>CERTIFIED</b> copy of certificate of Registration with the Professional Boards |               |
| 4           | A certified copy of a valid business license                                      |               |
| 5           | <b>CERTIFIED</b> copy of Valid Tax Compliance<br>Certificate                      |               |
| 6           | Dully Signed Tender Securing Declaration  |               |
| 7           | Litigation history  |               |
| 8           | Referees /Recommendations letters from previous clients <b>At least two</b>       |               |
| 9           | Anti-bribery Policy   |               |
| 10          | Memorandum and Articles of Association (MEMARTS                                   |               |

**NB:** Those bidders who will pass preliminary evaluation stage, will qualify for next stage.

**B: Technical Capacity Evaluation (100 marks)** 

| Item      | Requirements   | Maxim       |
|-----------|--|-------------|
| No.       |  | um          |
|           |  | Score       |
|           |  | %           |
| 1.        | Directors of the firm (Attach CVs and Certificates)                                | 20<br>marks |
|           | Holder of degree or diploma in relevant engineering field20                        |             |
|           | Holder of certificate in relevant engineering field10                              |             |
|           | Holder of trade test certificate in relevant engineering field 5                   | 5           |
|           | No relevant certificate  |             |
| 2.        | Technical and Support Staff (Attach CVs  | 30          |
| <b>4.</b> | and Certificates)  | marks       |
|           | At least 1No. degree/diploma holder of key personnel in relevant engineering field |             |
|           | With over 10 years relevant experience 5   | 5           |
|           | With over 5 years relevant experience 3  | 3           |
|           | With under 5 years relevant experience 2   | 2           |
|           | At least 2No. certificate holder of key personnel in relevant engineering field    |             |
|           | With over 10 years relevant experience 5   | 5           |
|           | With over 5 years relevant experience 3  | 3           |
|           | With under 5 years relevant experience 2   | 2           |
|           | At least 2No. artisan (Trade test certificate                                      |             |
|           | in relevant engineering field)   |             |
|           | Artisan with over 10 years relevant experience 5                                   | 5           |
|           | Artisan with under 10 years relevant experience                                    | 3           |
|           | Non skilled worker with over 10 years relevant experience                          |             |

| 3. | Construction equipment proposed to carry out the contract and an undertaking that will be available for contract                       | 15<br>marks  |
|----|--|--------------|
|    | Means of transport (Vehicle)6 No means of transport  | 6            |
|    | For each specific equipment required in the installation of the work being tendered for (Maximum No. of equipment to be considered – 3 | 9            |
| 4. | Firms Experience in similar works  | 30<br>marks  |
|    | Contracts completed in the last five(5) years (A maximum No. of projects is 5 (Attach Evidence)  |              |
|    | Project of similar nature, complexity and magnitude20  |              |
|    | No completed project of similar nature0  |              |
|    | On-going projects (A maximum No. is 5) (Attach evidence)   |              |
|    | Project of similar nature, complexity and magnitude10  No ongoing project of similar nature  |              |
| 5. | Office and workshop facilities   | 5 marks      |
|    | Availability of office and Workshop 5  |              |
|    | No Office  |              |
|    | 0<br>TOTAL   | 100<br>marks |

Bidders who will score **70%** marks and above will be considered in prequalified list.

### LETTER OF APPLICATION

To:

Managing Director,
Azania Bank Limited,
Ground Floor, Mawasiliano Tower – Sam Nujoma Road,
P. O. Box 32089
Dar es salaam

Name of Project: Pre-qualification for Provision of Refurbishment, Renovation, Remodeling, Office Partitioning and Fit-Out Works of Bank Premises.

1. Being duly authorized to represent and act on behalf of [insert name of applicant] (hereinafter referred to as "the Applicant"), and having reviewed and fully understood all of the pre-qualification requirements and information provided, the undersigned hereby applies for prequalification to tender on the contract or contracts indicated below:

\*\*Note: if pre-qualification refers to only one contract, delete the following paragraph and table, and insert the single contract reference and title.

\*\* We have indicated (by signature) in column (3) below our preference for individual tender consideration, and for any combination thereof within our pre-qualified capacity as assessed by you.

| Tender    | Tender | Preferred         |
|-----------|--------|-------------------|
| reference | title* | individual tender |
| *(1)      | (2)    | (3)               |
| 1.        |        |                   |
|           |        |                   |
| 2.        |        |                   |
|           |        |                   |
| 3.        |        |                   |
|           |        |                   |
| 4.        |        |                   |
| etc.      |        |                   |

- 2. Attached to this letter are copies of original documents defining<sup>1</sup>:
  - (a) the Applicant's legal status;
  - (b) the principal place of business; and
  - (c) the place of incorporation (for Applicants that are corporations), or the place of registration and the nationality

of the owners (for Applicants that are partnerships or individually owned firms).

- 3. With reference to GITA 4.3, it is our intention to subcontract approximately [insert percentage] percent of the Tender/Contract Price, details of which are provided herein.
- 4. Your Azania Bank Limited and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this application, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information to provide such information deemed necessary and as requested by you to verify statements and information provided in this application, such as the resources, experience, and competence of the Applicant.
- 5. Your Azania Bank Limited and its authorized representatives may contact the following persons for further information<sup>2</sup>:

| General and managerial inquiries |                                      |  |
|----------------------------------|--------------------------------------|--|
| Contact 1                        | Address and communication facilities |  |
| Contact 2                        | Address and communication facilities |  |

| Personnel inquiries |  |  |
|---------------------|--|--|
|                     |  |  |

<sup>2</sup> Applications by joint ventures should provide on a separate sheet equivalent information or each party to the application.

| Contact 1 | Address and communication |
|-----------|---------------------------|
|           | facilities                |

<sup>&</sup>lt;sup>1</sup> For applications by joint ventures, all the information requested in the pre-qualification documents is to be provided for the joint venture, if it already exists, and for each party to the joint venture separately. The lead partner should be clearly identified. Each partner in the joint venture shall sign the letter.

| Contact 2 | Address and communication |
|-----------|---------------------------|
|           | facilities                |

| Technical inquiries |                                      |
|---------------------|--------------------------------------|
| Contact 1           | Address and communication facilities |
| Contact 2           | Address and communication facilities |

| Financial inquiries |                                      |
|---------------------|--------------------------------------|
| Contact 1           | Address and communication facilities |
| Contact 2           | Address and communication facilities |

- 6. This application is made with the full understanding that:
  - (a) tenders by qualified Applicants will be subject to verification of all information submitted for prequalification at the time of tendering;
  - (b) Your Azania Bank Limited reserves the right to:
    - i) amend the scope and value of any contracts to be tender under this project; in which event, tenders will be invited only from those Applicants who meet the resulting amended pre-qualification requirements; and
    - ii) reject or accept any application, cancel the prequalification process and reject all applications.
  - (c) Your Azania Bank Limited shall not be liable for any such actions under 6 (b) above.

Applicants who are not joint ventures should delete paragraphs 7 and 8 and initial the deletions. The attention of Applicants who are Joint Ventures is drawn to GITA 5.6 regarding Letters of Intent.

7. Appended to this application, we give details of the participation of each party, including capital contribution and profit/loss

agreements, in the joint venture

or association. We also specify the financial commitment in terms of the percentage of the value of the <each> contract, and the responsibilities for execution of the <each> contract.

- 8. We confirm that if we tender, that tender, as well as any resulting contract, will be:
  - (a) signed so as to legally bind all partners, jointly and severally; and
  - (b) submitted with a joint venture agreement providing the joint and several liability of all partners in the event the contract is awarded to us.
- 9. The undersigned declare that the statements made and the information provided in the duly completed application are complete, true and correct in every detail.

| Signed  | Signed                        |
|---|-------------------------------|
| Name  | Name                          |
| For and on behalf of (name of                 | For and on behalf of (name of |
| Applicant or lead partner of a joint venture) | partner)                      |

| Signed                                 | Signed                                 |
|--|--|
| Name                                   | Name                                   |
| For and on behalf of (name of partner) | For and on behalf of (name of partner) |

| Signed                                 | Signed                                 |
|--|--|
| Name                                   | Name                                   |
| For and on behalf of (name of partner) | For and on behalf of (name of partner) |

### **Tender Securing Declaration**

[The Tenderer shall fill in this Form in accordance with the instructions indicated.]

Date: [insert date (as day, month and year)]
Tender No.: [insert number of tendering process]
Alternative No.: [insert identification No if this is a Tender for an alternative]

To: [insert complete name of Purchaser]

We, the undersigned, declare that:

We understand that, according to your conditions, Tenders must be supported by a Tender-Securing Declaration.

We accept that we will automatically be suspended from being eligible for tendering in any contract with the PE for the period of time determined by the Authority, if we are in breach of our obligation(s) under the Tender conditions, because we:

- (a) have withdrawn our Tender during the period of Tender validity specified in the Form of Tender; or
- (b) having been notified of the acceptance of our Tender by the Purchaser during the period of Tender validity, (i) fail or refuse to execute the Contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the ITB.

We understand this Tender Securing Declaration shall expire if we are not the successful Tenderer, upon the earlier of (i) our receipt of your notification to us of the name of the successful Tenderer; or (ii) twenty-eight days after the expiration of our Tender.

Signed: [insert signature of person whose name and capacity are shown] In the capacity of [insert legal capacity of person signing the Tender Securing Declaration]

Name: [insert complete name of person signing the Tender Securing Declaration]

Duly authorized to sign the Tender for and on behalf of: [insert complete

| name of Tender   | rer]               |      |                          |
|------------------|--------------------|------|--------------------------|
| Dated on         | day of             | , 20 | _ [insert <b>date of</b> |
| signing]         |                    |      |                          |
| Corporate Seal ( | where appropriate) |      |                          |

[Note: In case of a Joint Venture, the Tender Securing Declaration must be in the name of all partners to the Joint Venture that submits the Tender.]

#### FORM OF TENDER SECURITY

| has submitted his tender datedfor the   |
|---|
| of  |
| (Name of Contract)  |
|   |
| KNOW ALL PEOPLE by these presents that WE   |
| having our registered office at(hereinafter called "the Bank"), are bound unto  |
| (hereinafter called "the Employer") in the sum of Tshs for which payment will and truly to be made to   |
| the said Employer, the Bank binds itself, its successors and assigns by these presents sealed with the Common Seal of the said Bank this Day of |
| 20  |

THE CONDITIONS of this obligation are:

If after tender opening the tenderer withdraws his tender during the period of tender validity specified in the instructions to tenderers

Or

If the tenderer, having been notified of the acceptance of his tender by the Employer during the period of tender validity:

fails or refuses to execute the form of Agreement in accordance with the Instructions to Tenderers, if required; or

fails or refuses to furnish the Performance Security, in accordance with the Instructions to Tenderers;

We undertake to pay to the Employer up to the above amount upon receipt of his first written demand, without the Employer having to substantiate his demand, provided that in his demand the Employer will note that the amount claimed by him is due to him, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

| This guarantee will remain in force up to and including thirty (30) days after<br>the period of tender validity, and any demand in respect thereof should reach<br>the Bank not later than the said date. |  |  |  |  |
|---|--|--|--|--|
|   |  |  |  |  |
|   |  |  |  |  |
|   |  |  |  |  |
| [date[ signature of the Bank]   |  |  |  |  |
|   |  |  |  |  |
|   |  |  |  |  |
| [witness] [seal]  |  |  |  |  |

## INFORMATION FORM (1) General Information

All individual firms and each partner of a joint venture applying for prequalification are requested to complete the information in this form. Nationality information should be provided for all owners of Applicants that are partnerships or individually owned firms.

Where the Applicant proposes to use named subcontractors for highly specialized components of the Goods/Plants and Equipment (reference GITA 4.4), the following information should also be supplied for the subcontractor(s), together with the information in Forms 2, 3, 3A, 4, and 5.

| 1. | Name of firm                          |                                      |  |
|----|---------------------------------------|--------------------------------------|--|
| 2. | Head office address                   |                                      |  |
| 3. | Telephone                             | Contact                              |  |
| 4. | Fax                                   | Telex<br>Ema<br>il<br>Website        |  |
| 5. | Place of incorporation / registration | Year of incorporation / registration |  |

| Nationality of owners <sup>3</sup> |  |            |  |  |
|------------------------------------|--|------------|--|--|
| owners <sup>3</sup>                |  |            |  |  |
| Nam                                |  | Nationalit |  |  |
| e                                  |  | y          |  |  |
| 1.                                 |  |            |  |  |
| 2.                                 |  |            |  |  |
| 3.                                 |  |            |  |  |
| 4.                                 |  |            |  |  |
| 5.                                 |  |            |  |  |

### **INFORMATION FORM (2)**

## General Work Experience Record (ref. GITA 4.7)

| Name of Applicant or partner of a joint venture |  |
|---|--|
|   |  |

All individual firms and all partners of a joint venture are requested to complete the information in this form with regard to the management of Goods/Plants and Equipment contracts generally. The information supplied should be the annual turnover of the Applicant (or each member of a joint venture), in terms of the amounts billed to clients for each year for supply in progress or completed, converted to Tanzanian Shillings or United States Dollars at the rate of exchange at the end of the period reported. The annual periods should be calendar years, with partial accounting for each year up to the date of submission of applications.

A brief note of each contract should be appended, describing the nature of the goods/plant and equipment, duration and amount of contract, managerial arrangements, Azania Bank Limited, and other relevant details.

Use a separate sheet for each partner of a joint venture. Applicants should not enclose testimonials, certificates, and publicity material with their applications; they will not be taken into account in the evaluation of qualifications.

| Annual turnover data (Work only) |          |                                    |  |  |
|----------------------------------|----------|------------------------------------|--|--|
| Year*                            | Turnover | TZS or US\$ (select)<br>Equivalent |  |  |
| 1.                               |          |                                    |  |  |
| 2.                               |          |                                    |  |  |
| 3.                               |          |                                    |  |  |
| 4.                               |          |                                    |  |  |
| 5.                               |          |                                    |  |  |

<sup>\*</sup> The same period as in 4.7 of the PITA, commencing with the partial year up to the date of submission of applications.

#### **INFORMATION FORM (2A)**

#### **Joint Venture Summary**

| Name of all partners of a joint venture |
|---|
| 1. Partner in charge                    |
| 2. Partner                              |
| 3. Partner                              |
| 4. Partner                              |
| 5. Partner                              |
| 6. etc                                  |
|   |

Total value of annual supply turnover, in terms of goods/plant and equipment billed to clients, in TZS or US\$ (Select) equivalent, converted at the rate of exchange at the end of the period reported:

| Annual turnover data (supply only; TZS or US\$ (Select) equivalent) |        |        |        |        |        |        |  |  |
|---|--------|--------|--------|--------|--------|--------|--|--|
| Partner   | Form   | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |  |  |
|   | 2 page |        |        |        |        |        |  |  |
|   | No.    |        |        |        |        |        |  |  |
| 1.  |        |        |        |        |        |        |  |  |
| Partne  |        |        |        |        |        |        |  |  |
| rin   |        |        |        |        |        |        |  |  |
| charge  |        |        |        |        |        |        |  |  |
| 2.  |        |        |        |        |        |        |  |  |
| Partner   |        |        |        |        |        |        |  |  |
|   |        |        |        |        |        |        |  |  |
| 3.  |        |        |        |        |        |        |  |  |
| Partner   |        |        |        |        |        |        |  |  |
|   |        |        |        |        |        |        |  |  |
| 4.  |        |        |        |        |        |        |  |  |
| Partner   |        |        |        |        |        |        |  |  |
| 5.  |        |        |        |        |        |        |  |  |
| Partner   |        |        |        |        |        |        |  |  |
| 6. etc  |        |        |        |        |        |        |  |  |
|   |        |        |        |        |        |        |  |  |
|   | Totals |        |        |        |        |        |  |  |

#### **INFORMATION FORM (3)**

## Similar Work Experience Record (ref. GITA 4.4 and 4.8)

Name of Applicant or partner of a joint venture or named subcontractor

To invites, the Applicant shall be required to pass the specific requirements applicable to this form, as set out in the PITA.

On separate pages, using the format of Form (3A), the Applicant is requested to list contracts of a similar nature, complexity, and requiring similar supply/ and or installation or contracts for which the Applicant wishes to qualify, and which the Applicant has undertaken during the period, and of the nature, stated in 4.8 of the PITA. Each partner of a joint venture should provide details of similar contracts on which they have had proportionate experience. The contract value should be based on the payment currencies of the contracts converted into Tanzania Shillings at the date of substantial completion, or for ongoing contracts at the time of award. The information is to be summarized, using Form (3A), for each contract completed or under execution, by the Applicant or by each partner of a joint venture.

Where the Applicant proposes to use named subcontractors for highly specialized elements of the Goods/Plants and Equipment (reference GITA 4.4), the information in the following forms should also be supplied for each subcontractor (or alternate, if any).

#### **INFORMATION FORM (3A)**

## **Details of Contracts of Similar Nature and Complexity**

| Name of Applicant or partner of a joint venture |   |  |  |  |  |
|---|---|--|--|--|--|
| Use a   | separate sheet for each contract  |  |  |  |  |
| 1.  | Number of contract  |  |  |  |  |
|   | Name of contract  |  |  |  |  |
|   | Country   |  |  |  |  |
| 2.  | Name of Employer  |  |  |  |  |
| 3.  | Employer address  |  |  |  |  |
|   |   |  |  |  |  |
| 4.  | Nature of Goods/ Plant and Equipment and special features relevant to the contract for which the Applicant wishes to invites              |  |  |  |  |
| 5.  | Contract role (check one)  ☐ Prime Supplier ☐ Management Supplier ☐   |  |  |  |  |
|   | □ bcontractorPartner in a joint   |  |  |  |  |
|   | venture   |  |  |  |  |
| 6.  | Amount of the total contract/subcontract/partner share (in specified currencies at completion, or at date of award for current contracts) |  |  |  |  |
| 7.  | Equivalent amount TZS/US\$  |  |  |  |  |
|   | Total contract: TZS/US\$;   |  |  |  |  |
|   | Subcontract: TZS/US\$   |  |  |  |  |
|   | Partner share: TZS/US\$   |  |  |  |  |
| 8.  | Date of award/completion  |  |  |  |  |
| 9.  | Contract was completed [insert number of months] months ahead/behind original scheduled (if behind, provide explanation).                 |  |  |  |  |

| 10. | Contract was completed TZS/US\$ [insert amount in words and figures] equivalent under/over original contract amount (if over, provide explanation).   |
|-----|---|
| 11. | Special contractual requirements, including monthly/annual delivery rates of the key supplied goods described in PITA 4.8   |
| 12. | Indicate the approximate percent of total contract value (and TZ/US\$ amount) of goods/plants and equipment undertaken by subcontract, if any, and the nature of such Goods/Plants and Equipment. |

#### **INFORMATION FORM (4)**

#### **Summary Sheet: Current Contract Commitments / Contracts in Progress**

| Name of Applicant or partner of a joint venture |  |  |  |
|---|--|--|--|
|   |  |  |  |

Applicants and each partner to an application should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which an unqualified, full completion certificate has yet to be issued.

| Name of  | Employe  | Value of      | Estimate  | Average        |
|----------|----------|---------------|-----------|----------------|
| contract | r        | outstanding   | d         | monthly        |
|          | ,        | goods/plants  | completio | invoicing over |
|          | contract | and equipment | ndate     | last six       |
|          | address  | (current      |           | months         |
|          | /        | TZS/US\$      |           | (TZS/US\$/mo   |
|          | tel/fax  | equivalent)   |           | nt             |
|          |          |               |           | h)             |
| 1.       |          |               |           |                |
|          |          |               |           |                |
| 2.       |          |               |           |                |
|          |          |               |           |                |
| 3.       |          |               |           |                |
|          |          |               |           |                |
| 4.       |          |               |           |                |
|          |          |               |           |                |
| 5.       |          |               |           |                |
|          |          |               |           |                |
| etc      |          |               |           |                |
|          |          |               |           |                |

In accordance with GITA 4.10, the Applicant shall provide evidence (in similar manner to the requirements of GITA 4.9) to substantiate the adequacy of sources of finance to meet the Applicant's cash flow requirements on the above contracts.

#### **INFORMATION FORM (5)**

#### **Financial Capabilities**

| Name of Applicant or partner of a joint venture |  |
|---|--|
|   |  |

Applicants, including each partner of a joint venture, shall provide financial information to demonstrate that they meet the requirements stated in the GITAGITA 4.9. Each application or partner of a joint venture shall fill this form. If necessary, separate sheets shall be used to provide complete banker information. Audited balance sheets shall be attached.

Autonomous supply sub-divisions of parent conglomerate businesses shall submit financial information related only to the particular activities of the sub-division.

| Banker | Name of Banker    |                        |  |  |  |  |
|--------|-------------------|------------------------|--|--|--|--|
|        | Address of Banker |                        |  |  |  |  |
|        | Telephone         | Contact name and title |  |  |  |  |
|        | Fax               | Telex                  |  |  |  |  |

Summarize actual assets and liabilities in TZS or US\$ equivalent (at the rates of exchange current at the end of each year) for the previous five calendar years, or such period as stated in PITA 4.11. Based upon commitments, summarize projected assets and liabilities in TZS or US\$ equivalent for the next two calendar years, unless the withholding of such information by stock market listed public companies be substantiated by the Applicant.

| Financial information in |    | Actual:<br>Previous five years |    |    |    | Projected:<br>Next two years |    |  |
|--------------------------|----|--------------------------------|----|----|----|------------------------------|----|--|
| TZS                      |    | 1                              |    |    | •  |                              |    |  |
| equivalent               | 5. | 4.                             | 3. | 2. | 1. | 1.                           | 2. |  |
| 1. Total assets          |    |                                |    |    |    |                              |    |  |
| 2. Current assets        |    |                                |    |    |    |                              |    |  |
| 3. Total liabilities     |    |                                |    |    |    |                              |    |  |
| 4. Current               |    |                                |    |    |    |                              |    |  |

### **INFORMATION FORM (5)**

## **Financial Capabilities**

| Name of Applicant or partner of a joint venture |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|
| liabilities                                     |  |  |  |  |  |  |  |  |
| 5. Profits before                               |  |  |  |  |  |  |  |  |
| taxes   |  |  |  |  |  |  |  |  |
| 6. Profits after                                |  |  |  |  |  |  |  |  |
| taxes   |  |  |  |  |  |  |  |  |

Specify proposed sources of financing, such as liquid assets, unencumbered real assets, lines of credit, and other financial means, net of current commitments, available to meet the total supply cash flow demands of the subject contract or contracts as indicated in PITA 4.9.

| Source of financing | Amount (TZS or US\$ equivalent) |
|---------------------|---------------------------------|
| 1.                  |                                 |
|                     |                                 |
| 2.                  |                                 |
|                     |                                 |
| 3.                  |                                 |
|                     |                                 |
| 4.                  |                                 |
|                     |                                 |

Attach audited financial statements – including, as a minimum, profit and loss account, balance sheet, and explanatory notes – for the period stated in PITA 4.11 (for the individual Applicant or each partner of a joint venture).

If audits are not required by the laws of Applicants' countries of origin, partnerships and firms owned by individuals may submit their balance sheets certified by a registered accountant, and supported by copies of tax returns.

#### INFORMATION FORM (6)

#### **Personnel Capabilities**

| Name of Applicant |  |  |
|-------------------|--|--|
|                   |  |  |

Applicants may propose alternative management and implementation arrangements requiring different key personnel, whose experience records should be provided.

| 1. | Title of position*      |
|----|-------------------------|
|    | Name of prime candidate |
|    |                         |
| 2. | Title of position*      |
|    | Name of prime candidate |
|    |                         |
| 3. | Title of position*      |
|    | Name of prime candidate |
|    |                         |
| 4. | Title of position*      |
|    | Name of prime candidate |
|    |                         |

<sup>\*</sup>As listed in PITA 4.12

#### **INFORMATION FORM (6A)**

#### Candidate Summary

| Name of Applic        | ant                        |                    |                  |  |
|-----------------------|----------------------------|--------------------|------------------|--|
|                       |                            |                    |                  |  |
| Position              |                            | Candidate<br>Prime |                  |  |
|                       |                            |                    | Alternate        |  |
| Candidate information | Name of candidate          | Date of bir        | th               |  |
|                       | Professional qualification | ons                |                  |  |
| Present employment    | Name of employer           |                    |                  |  |
|                       | Address of employer        |                    |                  |  |
|                       | Telephone                  | Contact            |                  |  |
|                       | _                          |                    | (manager/personn |  |
|                       |                            | el                 |                  |  |
|                       |                            | officer)           |                  |  |
|                       | Fax                        | Telex              |                  |  |
|                       | Job title of candidate     |                    |                  |  |
|                       |                            |                    |                  |  |

Summarize professional experience over the *[insert number of years]*, in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

| From | То | Company / Project / Position / Relevant technical and |
|------|----|---|
|      |    |   |
|      |    | management experience                                 |
|      |    |   |
|      |    |   |
|      |    |   |
|      |    |   |
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|      |    |   |
|      |    |   |
|      |    |   |

#### **INFORMATION FORM (7)**

# **Equipment Capabilities** (Ref. GITA 4.13)

| Name of Appl                                    | icant  |  |  |
|---|--|--|--|
| that it has to<br>of equipment<br>for each item | he capability to meet the requitions that the PITA 4.13. A separate              | rmation to demonstrate clearly irements for each and all items arate Form (7) shall be prepared FA, or for alternative equipment |  |
| Item of equ                                     | ipment   |  |  |
| Equipment informatio                            | Name of manufacturer   | Model and power rating   |  |
| n   | Capacity   | Year of manufacture  |  |
| Curre<br>nt<br>status                           | Current location  Details of current commitments                                 |  |  |
|   |  |  |  |
| Source  | Indicate source of the equipment  Owned Rented Leased Specially man  □ □ □ □ □ □ |  |  |
| Submit the forpartner.                          | following information for equi   | pment owned by the Applicant   |  |
| Owner   | Name of owner  |  |  |
|   | Address of owner   |  |  |
|   | Telephone  | Contact name and title   |  |
|   | Fax  | Telex  |  |
| Agreement                                       | Details of rental / lease / m specific to the project                            | anufacture agreements  |  |
|   |  |  |  |

#### **INFORMATION FORM (8)**

#### Litigation History (Ref. GITA 4.14)

| Name of Applicant or partner of a joint venture |  |
|---|--|
|   |  |

Applicants, including each of the partners of a joint venture, shall provide information on any history of litigation or arbitration resulting from contracts executed in the last [insert number of years] or currently under execution. A separate sheet should be used for each partner of a joint venture.

| Year | Award<br>FORor<br>AGAINST<br>Applicant | Name of client | Cause of litigation,<br>andmatter in<br>dispute | Disputed amount (current value, TZS equivalent) |
|------|--|----------------|---|---|
|      |  |                |   |   |
|      |  |                |   |   |
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|      |  |                |   |   |
|      |  |                |   |   |

**NB: INFORMATION FORMS:** Supplementary information may

#### **INFORMATION FORM (8)**

#### Litigation History (Ref. GITA 4.14)

Name of Applicant or partner of a joint venture

be provided by Applicants as deemed necessary.

#### UNDERTAKING BY TENDERER ON ANTI – BRIBERY POLICY/ CODE OF CONDUCT AND COMPLIANCE PROGRAMME

(1) Each Applicant must submit a statement, as part of the submissions, with the following text.

"This company places importance on competitive prequalification taking place on a basis that is free, fair, competitive and not open to abuse. It is pleased to confirm that it will not offer or facilitate, directly or indirectly, any improper inducement or reward to any public officer their relatives or business associates, in connection with its submission, or in the subsequent performance of the contract if it is successful.

This company has an Anti-Bribery Policy/Code of Conduct and a Compliance Program which includes all reasonable steps necessary to assure that the No-bribery commitment given in this statement will be complied with by its managers and employees as well as by all third parties working with this company on the public sector projects, or contract including agents, consultants, consortium partners, sub-contractors and suppliers. Copies of our Anti-Bribery Policy/Code of Conduct and compliance Program are attached"

(Alternatively: This company has issued, for the purposes of this tender, a Compliance Program copy attached -which includes all reasonable steps necessary to assure that the No-bribery commitment given in this statement will be complied with by its managers and employees, as well as by all third parties working with this company on the public sector projects or contract including agents, consultants, consortium partners, subcontractors and suppliers')".

- (2) This statement must be signed personally by the Chief Executive Officer or other appropriate senior corporate officer of the company. If a tender is submitted by a subsidiary, a statement to this effect will also be required of the parent company, signed by its Chief Executive Officer or other appropriate senior corporate officer. Applicants will also be required to submit similar No-bribery commitments from their subcontractors and consortium partners, the Applicant may cover the subcontractors and consortium partners in its own statement, provided the Applicant assumes full responsibility.
- (3) Payment to agents and other third parties shall be limited to appropriate compensation for legitimate services.

  Each Applicant will make full disclosure in the prequalification documentation of the beneficiaries and amounts of all payments made, or intended to be made, to agents or other third parties (including political parties or electoral candidates) relating to the Application and, if successful, the implementation of the contract.

The successful Applicant will also make full disclosure [quarterly or semi- annually] of all payments to agents and other third parties during the execution of the contract.

Within six months of the completion of the performance of the contract, the successful Applicant will formally certify that no bribes or other illicit com- missions have been paid. The final accounting shall include brief details of the goods and services provided that are sufficient to establish the legitimacy of the payments made.

Statements required according to subparagraphs (b) and (d) of this paragraph will have to be certified by the company's Chief Executive Officer, or other appropriate senior corporate officer.

- (4) Applications which do not conform to these requirements shall not be considered.
- (5) If the successful Applicant fails to comply with its No-bribery commitment, significant sanctions will apply. The sanctions may include all or any of the following:

Cancellation of the contract,

Liability for damages to the public authority and/or the unsuccessful competitors in the tendering possibly in the form of a lump sum representing a pre-set percentage of the contract value (liquidated damages), unsuccessful tenderer would present their claims under international arbitration,

Forfeiture of the Tender security/Tender Securing Declaration, and Debarment by the Bank from tendering for further contracts for a period stated by the Bank and as the Bank may deem appropriate.

- (6) Applicants shall make available, as part of their application, copies of their anti-Bribery Policy/Code of Conduct, if any, and of their general or project
  - Specific Compliance Program.